







Our group

**Hiarom Invest S.R.L.** is a company with private capital, established in January 2007, having as main object of activity the import, trading, mounting and service of **Hiab** equipments in Romania.

At international level, **Hiab** is market leader, with an experience of over 70 years in domain, being the main supplier of solutions for the handling, lifting, loading and unloading of products, goods or bulk materials, on and from any type of motor vehicle. **Hiab** equipments may be used in constructions, logistics, handling of recyclable and non-recyclable waste, in agriculture, forestry, as well as by all services of public utility and army.

In order to complete **Hiab** equipments and offer complete solutions to customers, in 2009 **Hiarom Suprastructuri** division has been established, which deals with the designing, manufacturing, mounting and repair of superstructures for commercial motor vehicles.

In 2011 **Hiarom Railway** division has been established in order to develop special vehicles for railway. Among the offered products we mention: Trucks for road-railway traffic, Utility vehicles for Road-Railway traffic, equipped with mobile welding devices, Road/Railway Shunter, railway wagons, railway carts.

In 2015, as a result of the gained experience within **Hiarom Suptrastructuri** division and customer's requirements, **Hiarom Cranes** division has been established. **Hiarom Cranes** products are developed and manufactured exclusively within the company. Among the offered products, truck cranes mounted on truck chassis, forestry cranes, harbour cranes, swivelling demountable cranes. **Hiarom Cranes** division designs and produces special cranes, according to the individual requirements of the customers.

**Echipamente Pentru Construcții S.R.L. (EPCO)** is a company with private capital, established in 2008 and represents, in capacity of sole importer in Romania, the manufacturer of **JASO** tower cranes. **EPCO** has as object of activity the leasing of **JASO** tower cranes, with or without operator, as well as the sale of tower cranes, new and second-hand.

Also it offers mounting and demounting services for any type of tower crane, services of maintenance, repair and transport, as well as supporting truck cranes. Now, **EPCO** is the biggest company in the domain of leasing of tower cranes in Romania, with a fleet of over 40 units.

**Utirom Invest S.R.L.** is the sole representative in Romania of **HITACHI** well-known Japanese manufacturer of construction machineries, as well as of **MERLO** manufacturer, market leader in the domain of loaders with telescopic arm.

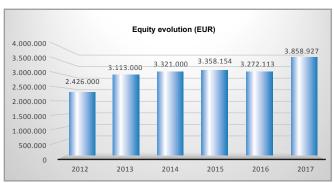
At the present, in our group, over 120 employees carry out their activity, the most of them being active in the service and production departments.

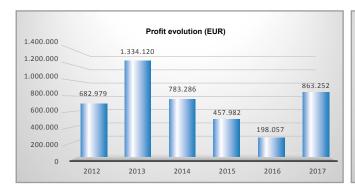


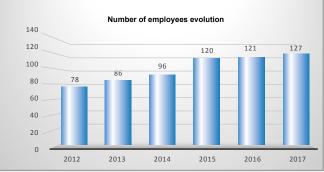
Welcome to our group

## **Financial Data**









## Certifications

We detain **RAR** and **ISCIR** authorizations for all the works executed by us.

We are accepted by the main dealers of trucks present on the local market.

Among the most important certifications, the following may be mentioned:

- ISO 9001 Certificate Quality Management certified by TÜV Rheinland
- ISO 14001 Certificate Environment Management certified by TÜV Rheinland
- OHSAS 18001 Certificate Operational security and health certified by TÜV Rheinland
- · ISCIR Authorization for mounting of lifting mechanisms
- · ISCIR Authorization for maintenance and revision of mobile cranes



We carry out our activity within a hall with surface of 3,480 m2, situated on Bucharest bypassing road. This fact allows us to offer to our customers complex repairs using last generation equipments. Due to the chosen location, the customer's access with trucks and heavy machinery is easily performed.

We dispose by a fleet of twenty mobile workshops, VW mark, completely equipped, with which we can act promptly anywhere in country. For faster intervention, our teams from Iaşi, Cluj and Timişoara are at your disposal.



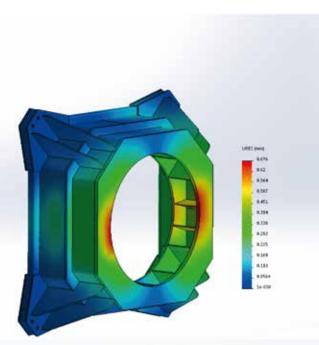
#### Our equipments:

- · Abkant with numeric control
- Cutting knife with numeric control
- · Bohrwerk with numeric control
- · Milling machine with numeric control
- · Painting cabin
- Cabin of abrasive cleaning with metallic particles
- · Cross-cut saw for sections
- · Press for section bending
- · Machine for pipe bending
- Machine for hydraulic hose setting
- MIG/MAG welding machines with numeric control
- MMA portable and stationary welding machines
- · Column-type jig drilling machine
- · Chamfering machine
- Boring machine
- SNB400 lathe and FUS 22 mill

By an external collaboration contract, Hiarom Suprastructuri also has access to a plate cutting machine with laser and to a cutting machine with plasma, in coordinates, for thick plates.

Our equipment

# Keeping up with technology



Our designing department satisfies the customer's requirements with advantageous technical solutions for any necessity, both in bidding phase and in the production one.

Our team is composed of engineers with experience, well trained in different domains.

Using 3D and 2D modelling programs (Solidworks 2015 and Autocad), linear analysis and programs dedicated to the stability calculation and loading on axles, we always succeed to satisfy the customer's needs and expectations and functionality for each project.

Irrespective of amplitude and complexity, we are ready to offer solutions for a great variety of works.



Hiarom Invest is the sole HIAB importer in Romania. HIAB is the main international supplier of equipments for handling, loading and unloading of charges, intelligent services and solutions digitally connected. The range of products offered by Hiab comprises HIAB cranes, forestry cranes, LOGLIFT and JONSERED recycling cranes, MOFFETT transportable motor-stackers, MULTILIFT hydraulic hooks and ZEPRO lifting shutters. As pioneer of the industry, Hiab improves the efficiency of the transport flows offering handling systems and services related to the goods loading and unloading.







Our products and services

**HIAROM INVEST** is the sole importer in Romania of **KH-Kipper** tip lorries, Polish manufacturer of tippers for trucks with a gross weight higher than 12 tones. The wide range of **KH-Kipper** products includes special constructions for different sectors: mining, constructions, municipal and energetic. **KH-Kipper** products are characterized by quality, lastingness and adaptability.







Hiarom Invest



**Hiarom Suprastructuri** division has as main object of activity the designing, manufacturing, mounting and repair of the superstructures for trucks.

We analyze the customer's needs and develop individual products adapted to the requirements. We utilize the most modern working technologies for an optimal utilization at all interaction levels.

We manufacture and mount platforms with shutters, forestry platforms, auto transport platforms, platforms with tarpaulins as well as special platforms.

We install different hydraulic equipments on motor vehicles (cranes, ploughs, brushes, mills, salt spreaders) and realize constructive modifications for trucks (extensions/shortenings of wheel bases and overhangs, installing of transfer boxes, mounting of plough plates).







Our products and services

Our designing department satisfies your requirements with advantageous technical solutions for any necessity. Among the realized products we mention: forestry trailers, trailers for container transport, semi-trailers with crane and special trailers. Hiarom Suprastructuri manufactures and mounts tippers destined to the motor vehicles with the total weight between 3.5 and 18 tones. These may be with rear tipping or three-side tipping. Also, we manufacture cranes and equipments of special constructions, according to the customer's requirements and component parts for different machineries (arms, platforms, cabins). Hiarom Suprastructuri detains RAR and ISCIR authorizations for these works. Also, it is accepted by the main manufacturers of trucks.

Taking into account your necessities, we are able to design and manufacture a wide range of products. The entire team is dedicated to reaching the quality level which will surpass your exigencies.







Hiarom Suprastructuri



**Hiarom Railway** manufactures Special Motored Vehicles (VMS) in different configurations (concrete mixer, platform with crane, railway transporter), Trucks for Road-Railway traffic, Utility Vehicles for Road-Railway traffic equipped with mobile welding machines, Road/Railway Shunter, railway wagons, railway carts, railway inspection cars.

The **Road/Railway Shunter** is utilized for moving the wagons and locomotives. It can be utilized both the railway and road, conferring a high mobility.

The **Utility Vehicles for Road-Railway traffic** equipped with mobile welding machines are realized in collaboration with Contrail Machinery, the manufacturer of the welding equipment.

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Our products and services

The **self-propelled railway inspection car** may be utilized for different activities related to the construction of railway rails or for railway maintenance. The self-propelled railway inspection car may be equipped with a loading crane and a mobile lifting platform. The self-propelled railway inspection car and all its equipments are independent and may be utilized without external power source.

The **Truck for railway and road traffic** represents a complex and versatile equipment which may be driven on public roads as a normal truck but also driven on railway. For this type off product, different auxiliary equipments are available: cranes, baskets, generators.







Hiarom Railway



The truck cranes manufactured by Hiarom are characterized by an exceptional easiness of operation. Thus, even if these incorporate the most modern technologies in domain, the operating mode is very intuitive and easily to learn. The truck cranes manufactured by **Hiarom Cranes** may be mounted on industrial truck chassis from different producers. The working configuration is similar with the transport configuration, allowing the charge lifting immediately after the crane was put on. The range of truck cranes includes:

- Truck crane AT 203 20 t. This may be mounted on a standard chassis with three axles. Having a reduced transport weight, it may move also on roads with tonnage restrictions. The simple telescope system with only one cylinder assures an increased efficiency and easy maintenance.
- Truck crane AT 253 25 t. This may be mounted on a standard chassis with three axles. Due to the boom backward oriented in the transport position, a reduced height is assured, this being ideal for applications where the displacement height is important.
- Truck crane AT 354 35 t. This may be mounted on a standard chassis with four axles. The great length of the boom, the high lifting capacity and the multitude of available accessories make from this crane an equipment very versatile. This may circulate on public roads in working configuration, so being quickly to install.







Our products and services

**Hiarom Cranes** designs and manufactures special cranes according to the customer's requirements. Starting with the analysis of the necessities, emplacement study, economic analysis, we can design a product adapted to the individual needs.

**Crane HCL-69. HCL-69** is a crane endowed with grab for round timbers destined to the unloading of the fluvial ships. This forestry crane is characterized by the very long boom of 40 meters. The crane is driven by an electric engine of 150kW. Also, in order to cover a working radius as long as possible, it may displace on trails. The cabin may be raised to assure an optimal visibility inside the ship hold.

**Harbour Crane HCS 640** is a "porch"-type crane, with a mobile base, below which the traffic of the road vehicles serving the location is possible, with the maximum lifting momentum of 640 tone x meter. On it, a rotating platform and two articulated booms with synchronic movement were mounted, allowing the keeping of the charge in horizontal plane when the increase or decrease of the radius is desired.



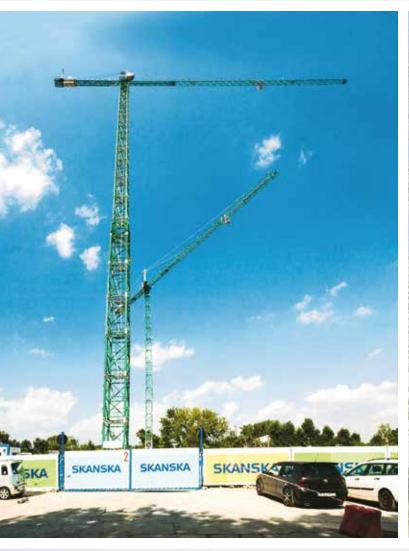




**Hiarom Cranes** 



**Echipamente Pentru Construcții S.R.L.** provides a range of products including **JASO** tower cranes, based on over 60 models, with numerous customizable options, exterior lifts for materials and people.









Our products and services

We offer for rent **JASO** tower cranes, with or without operator, depending on the customer's need. We have over 60 cranes in the lease fleet in Romania and a few hundred tower cranes in the fleet in Spain. The entire range of **JASO** tower cranes can be found in the lease fleet, which means that we fully cover any tower crane request from 2 t to 20 t maximum loads and from 30 m to 80 m boom lengths.



### JASO tower cranes fleet in Romania

JASO tower cranes fleet in Romania		
Model	No. of units in the fleet	Description
JA30	3	<ul> <li>JASO JA30 self-erecting tower crane. Usable height under thehook – 20 m/27 m, Boom – 30 m, Maximum load – 2 t, Peak load at the top– 0.8 t.</li> </ul>
J36MAC	6	<ul> <li>Easy and fast assembly by bolts, with the possibility of partitioning the equipment.</li> <li>Easy to transport due to the overall dimensions of elements.</li> <li>Interchangeability of the steel structure and the driving gears.</li> <li>Ability to self-elevate due to a telescoping segment.</li> </ul>
J4010	2	
J4510	9	
J5010	7	
J47NS	2	
J52NS	16	<ul> <li>Easy and fast assembly by bolts, with the possibility of partitioning the equipment for an easy assembly/disassembly.</li> <li>Easy to transport due to the overall dimensions of elements allowing the use of the entire space within the truck.</li> <li>The crane elements are used for different tower section models, boom parts and few mechanisms may be common.</li> <li>Ability to self-elevate due to a telescoping segment.</li> </ul>
J110N	1	<ul> <li>Range starting from J85 to J600 model.</li> <li>Called "big cranes", the models in TOP-LINE series have booms up to 80 m.</li> <li>The TOP-LINE cranes are equipped with high power and speed engines, best electric and safety systems and hydraulic telescoping sections. These models use the JASO unique high safety system regarding the installation of elements.</li> </ul>
J140N(J145N)	4	
J150	1	
J260N	1	
J300	8	









**Hitachi Group** was established in 1910 and its basic philosophy is the contribution through technology to the human society's development. Its products are the result of a continuous research and development.

**Hitachi**, which initially became known in the manufacture of hydraulic excavators, has become today one of the most important construction equipment suppliers worldwide, manufacturing the largest range of hydraulic excavators worldwide, from 1 t to 800 t. All **Hitachi** products are known for their performance, comfort and safety. The basic characteristics of all **Hitachi** products are quality, state-of-the-art technology and adaptability.







Our products and services

Hitachi answers your needs with a varied range of:

- small excavators (operational weight between 1 t and 6 t), average excavators (operational weight between 8 t and 35 t), large excavators (operational weight between 48 t and 800 t)
- wheeled excavators (operational weight between 14 t and 24 t)
- wheel loaders (operational weight between 5 t and 48 t / capacities between 0.7 m3 and 7.0 m3)
- · rigid dump trucks for mining (actual loads between 60 t and 300 t)
- · Hitachi Sumitomo crawler cranes with lattice boom (actual loads between 40 t and 550 t)
- · small mechanization compaction equipment.











Utirom Invest

**MERLO Spa** is a cutting-edge industrial company, with exclusively private capital, whose activity is the manufacture of high-tech machines.

**Merlo** is a hear runner on the international markets and a benchmark, in the segment of telescopic boom handlers.

**Merlo Spa** is not a simple "equipment assembler", but a true manufacturer. It designs, develops and manufactures "inhouse" most of the components, thus providing the customers the best and fastest solutions.

**Merlo's success** worldwide is due to the company's capacity to anticipate the needs of various markets where they carry out their activity. Each manufactured machine proves **Merlo's commitment** to provide its customers state-of-the-art technologies based on a 50 year experience in research and innovation.











Our products and services

**Merlo Group** was established in 1964 and has over 1,200 employees who carry out their activity in a factory with an area of 220,000 sq m, near the town of Cuneo in Italy. Over 90% of the production is intended for export worldwide through a network of 600 dealers.

Merlo Group is a worldwide leader on the market of rotating telescopic and hydrostatic transmission handlers.

The product portfolio is composed of a full range of telescopic handlers both stationary and rotating, **DBM** self-loading mobile concrete mixers, **Cingo** multifunction tracked dumpers and **MPR** self-propelled platforms.

This equipment is especially intended for the following sectors: agricultural, construction, industrial, forest-related, mining, and military.

INNOVATION, TECHNOLOGY, ADAPTABILITY are the key words characterizing this equipment.

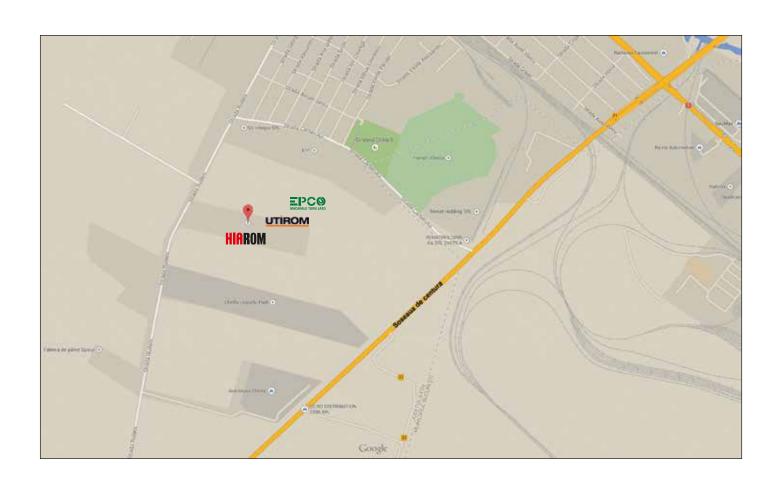






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